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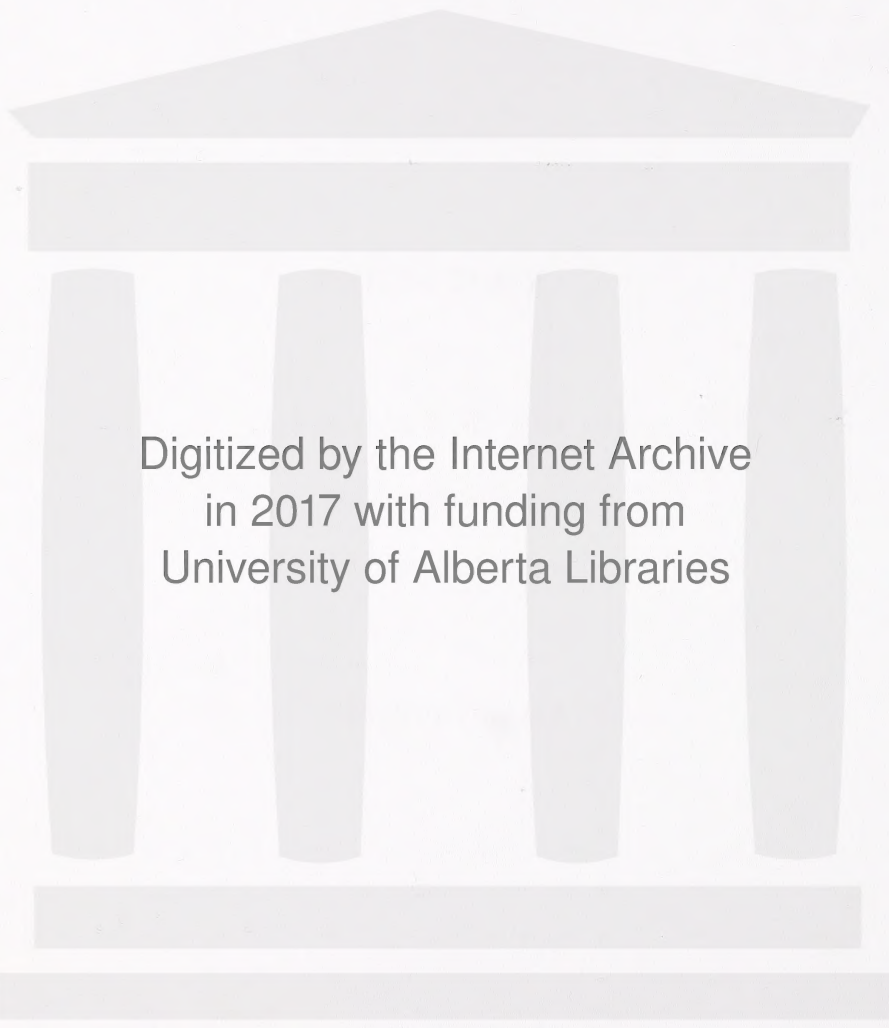
**1996 - 1997
ANNUAL REPORT
OF PRODUCTION
AND SALES**

**ALBERTA
DAIRY
CONTROL
BOARD**

Alberta
AGRICULTURE, FOOD AND
RURAL DEVELOPMENT

ANNUAL REPORT
of
PRODUCTION AND SALES
for the dairy year
ended July 31, 1997

ALBERTA DAIRY CONTROL BOARD



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HIGHLIGHTS

The Alberta Dairy Control Board is pleased to present production and sales data for the twelve month period ending July 31, 1997.

Competitive pressures and removal of barriers to interprovincial trade resulted in one plant closure, the opening of two specialized plants and more processing consolidation. Nestle's purchase of the ice cream and frozen dessert business from Agrifoods International Cooperative Ltd. and the purchase of Beatrice Foods Inc. by Parmalat Canada further illustrate the global consolidation of dairy processing.

The number of producers continued to decline. The year ended with 1,058 milk producers, down 4.25%, who delivered 601 million litres of milk, up 2.53%. Average shipments per producer increased 7.08% to 1,557 litres per day. The number of cream producers declined 15% ending with 51. The butterfat content of raw milk averaged 3.6432 down from 3.6863 kilograms per hectolitre.

Quota transfers through the quota exchange declined dramatically. The number of quota swaps increased as did the total amount of quota as producers became more efficient at managing expected production with quota. Total unused market share quota transfers increased to 717,272 kilograms at an average price of \$27.49 per kilogram. Used market share quota transfers amounted to 432,271 kilograms at \$26.60 per kilogram. A total of 93,385 litres of fluid quota transferred at a weighted average price of \$395.21 per litre.

Fluid milk and cream sales increased 2.57% to 310,317,809 litres. Fluid milk sales increased 1.98% and cream sales were up 15.8%. Homogenized milk, 1% milk and skim milk sales increased, while 2% and chocolate milk sales decreased.

The trend from 2 litre pure pak containers to 4 litre plastic jugs continued with 47.22% of all milk and 44.93% of all milk and cream sales in 4 litre plastic jugs.

Western Milk Pooling commenced March 1, 1997. Alberta's class 1 sales are designated sales based on the 35.2% negotiated production base of the Western Milk Pool agreement. Class 1 utilization is now expressed as a percentage of sales plus exclusion divided by total fluid quota. Class 1, 3a, 3b, 4a, 4b and 5 all increased while class 2 production decreased. The increase in class 5 milk utilization from 6.6% to 17.19% had a major impact on lowering average producer income and increased month to month variation.

Component pricing was introduced in Alberta on November 1, 1997. Class 1 milk is purchased from producers and sold to processors and consumers on the basis of butterfat content and skim milk volume in the finished product. Industrial milk is priced on the basis of butterfat, protein and other solids content.

Alberta's share of the national market share quota (industrial milk) continues to decline to 6.39% due to the impact of fluid milk skim-off and the loan of market share quota to B.C., Saskatchewan and Manitoba in the Western Milk Pool. Skim-off is one of the greatest threats to the size of the dairy industry. The Dairy Board and staff are committed to find a resolution to the negative impact of skim-off.

Establishing mechanisms and streamlining the approval for processed dairy product exports were accomplished by the Dairy Board, through cooperation with the industry. Producers and processors who availed themselves of the Optional Export Program contributed to increased production, increased value added processing and increased efficiency of the Alberta dairy industry. During the year, 1.5 million litres of milk were processed and exported through Canada's first Optional Export Program contract. A second contract for 2.5 million litres has been approved.

TABLE 1
NUMBER OF PROCESSORS AND DISTRIBUTORS
AS OF JULY 31

	Number of Processing Plants	Number of Class 1 Processing Plants / Distributors	Number of Distributor Agents/Depots
1994	21	8	94
1995	21	7	73
1996	21	6	89
1997	22	6	n/a *

* Dairy Board Regulation no longer requires distributors to be licensed by the Board.

TABLE 2
FLUID MILK AND CREAM SALES

Dairy Year	Milk (litres)	Cream (litres)	Total (litres)
1992-93	260,256,690	10,761,616	271,018,306
1993-94	258,029,188	10,959,930	268,989,118
1994-95	268,959,453	11,442,861	280,402,314
1995-96	289,547,708	12,994,118	302,541,826
1996-97	295,271,145	15,046,664	310,317,809

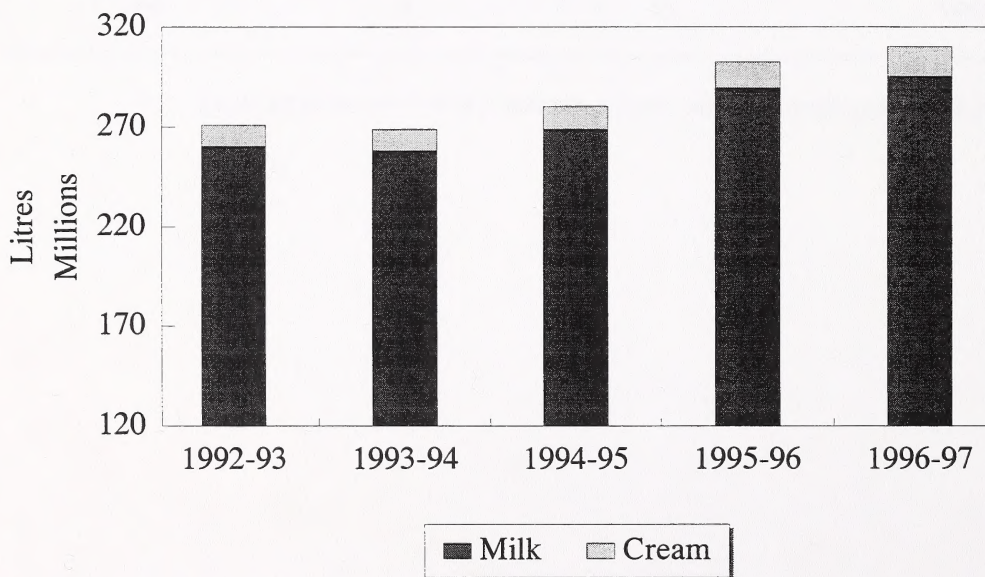


TABLE 3
FLUID MILK SALES

	1995-96 (litres)	1996-97 (litres)	% Change
August	22,778,700	22,258,666	-2.28%
September	23,223,980	22,225,838	-4.30%
October	24,322,000	24,369,226	0.19%
November	24,246,025	24,548,674	1.25%
December	24,413,170	24,138,751	-1.12%
January	25,187,515	24,590,323	-2.37%
February	23,111,516	24,507,625	6.04%
March	25,211,826	27,255,669	8.11%
April	25,494,323	25,424,949	-0.27%
May	26,822,772	26,732,345	-0.34%
June	22,671,344	24,493,919	8.04%
July	22,064,537	24,725,160	12.06%
Total	289,547,708	295,271,145	1.98%

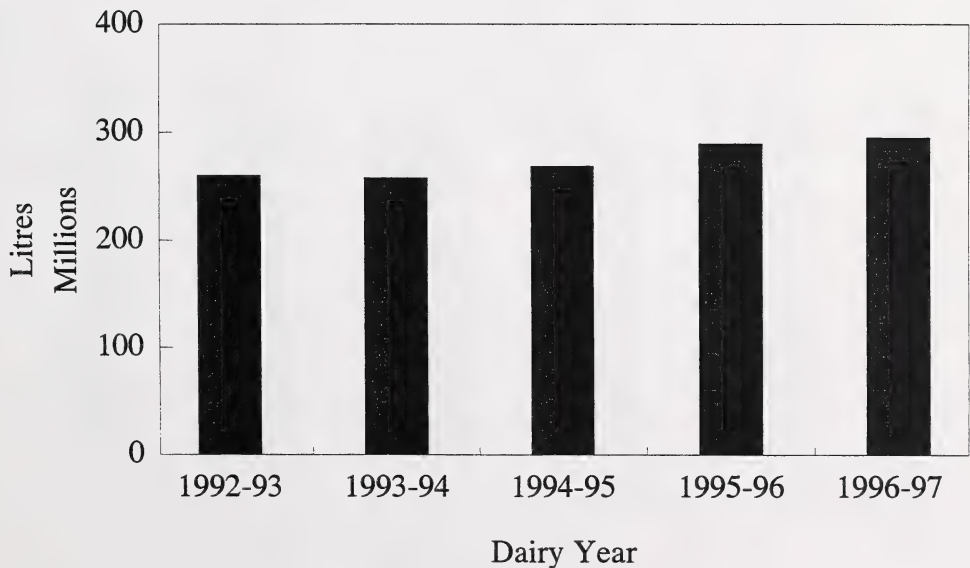


TABLE 4
HOMOGENIZED MILK SALES

	1995-96 (litres)	1996-97 (litres)	% Change
August	3,162,024	3,477,848	9.99%
September	3,156,570	3,339,370	5.79%
October	3,279,836	3,503,556	6.82%
November	3,212,340	3,435,891	6.96%
December	3,134,351	3,288,881	4.93%
January	3,375,485	3,484,240	3.22%
February	3,062,257	3,520,200	14.95%
March	3,354,743	3,947,596	17.67%
April	3,473,162	3,765,329	8.41%
May	4,189,360	3,819,342	-8.83%
June	3,576,821	3,425,171	-4.24%
July	3,494,198	3,536,899	1.22%
Total	40,471,147	42,544,323	5.12%

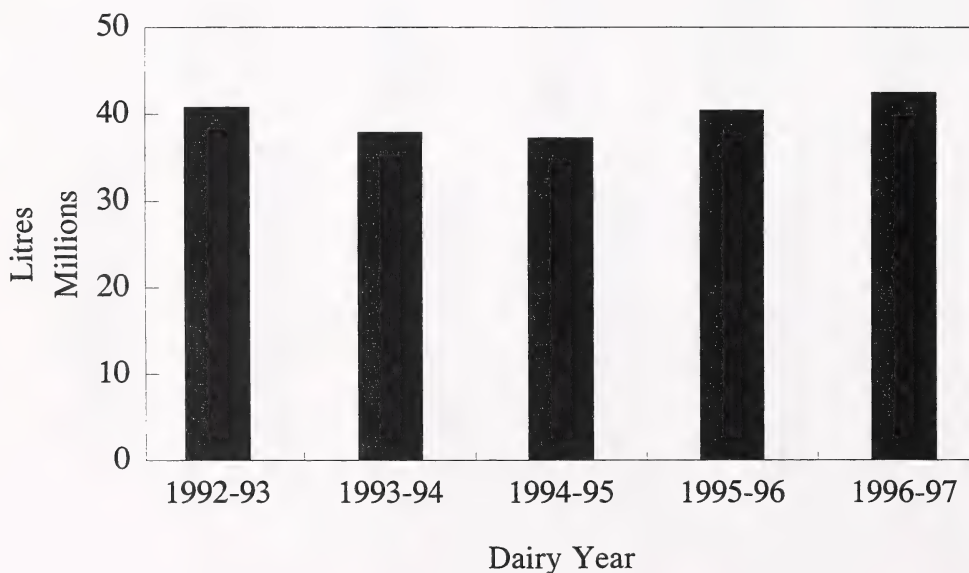


TABLE 5
2% MILK SALES

	1995-96 (litres)	1996-97 (litres)	% Change
August	10,297,935	9,523,683	-7.52%
September	10,345,996	9,542,830	-7.76%
October	10,785,824	10,078,223	-6.56%
November	10,670,047	9,808,620	-8.07%
December	10,195,205	9,764,851	-4.22%
January	11,215,441	10,317,368	-8.01%
February	10,298,457	10,571,012	2.65%
March	11,097,440	11,631,206	4.81%
April	11,292,186	10,805,249	-4.31%
May	11,517,567	11,373,720	-1.25%
June	9,534,015	10,468,208	9.80%
July	9,583,924	10,742,952	12.09%
Total	126,834,037	124,627,922	-1.74%

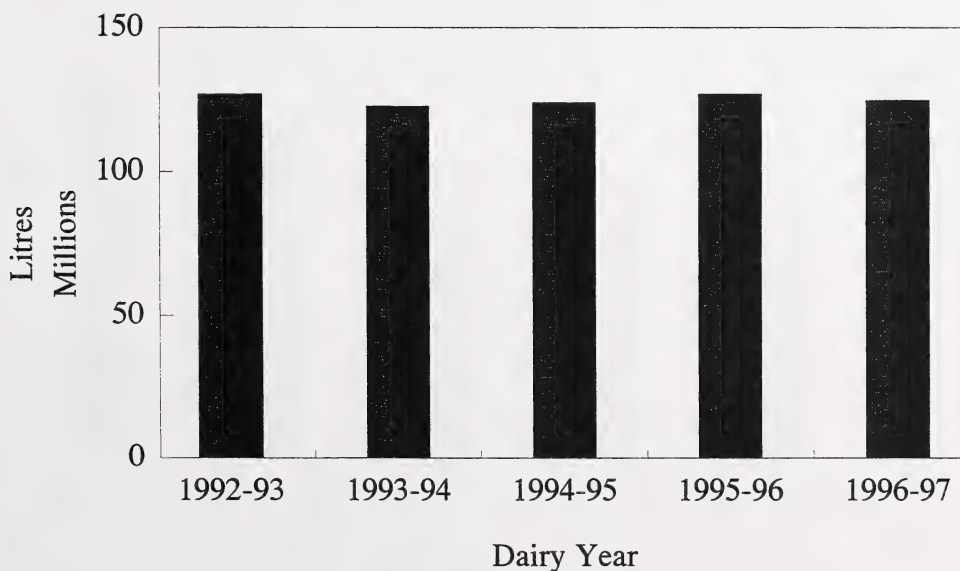


TABLE 6
1% MILK SALES

	1995-96 (litres)	1996-97 (litres)	% Change
August	4,866,552	4,808,894	-1.18%
September	5,119,783	4,689,247	-8.41%
October	5,319,896	5,526,264	3.88%
November	5,313,104	5,432,876	2.25%
December	5,060,410	5,225,215	3.26%
January	5,711,271	5,724,070	0.22%
February	5,134,380	5,726,388	11.53%
March	5,712,489	6,356,668	11.28%
April	5,771,897	5,939,264	2.90%
May	5,840,146	6,292,786	7.75%
June	5,020,869	5,883,573	17.18%
July	4,702,912	5,663,985	20.44%
Total	63,573,709	67,269,230	5.81%

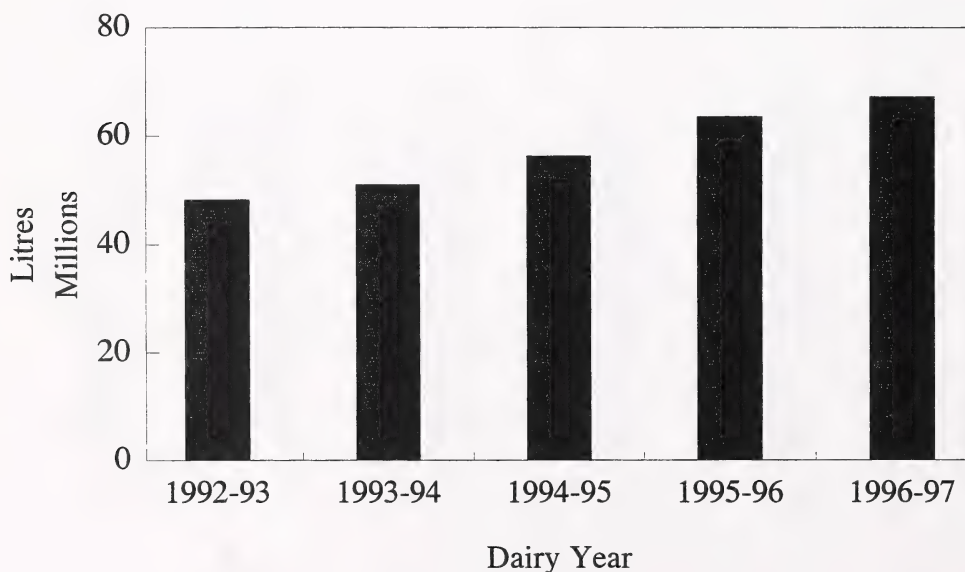


TABLE 7
SKIM MILK SALES

	1995-96 (litres)	1996-97 (litres)	% Change
August	2,570,648	2,638,489	2.64%
September	2,703,990	2,780,917	2.84%
October	2,791,789	3,155,174	13.02%
November	2,770,106	3,155,150	13.90%
December	2,603,730	2,915,331	11.97%
January	2,865,094	3,183,767	11.12%
February	2,702,750	2,978,928	10.22%
March	3,013,740	3,334,968	10.66%
April	3,082,838	3,128,803	1.49%
May	3,080,784	3,294,942	6.95%
June	2,615,766	3,087,428	18.03%
July	2,547,046	2,944,094	15.59%
Total	33,348,281	36,597,991	9.74%

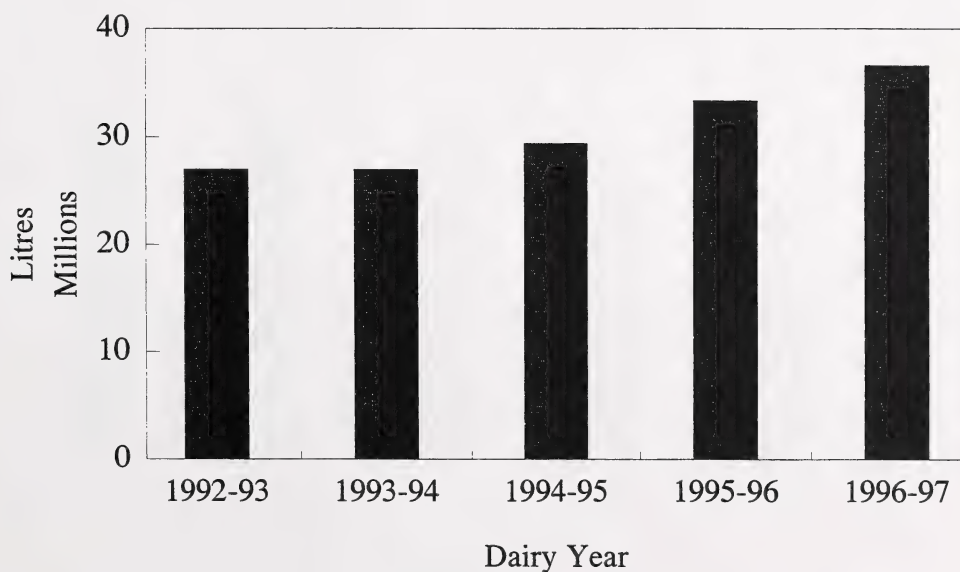


TABLE 8
CHOCOLATE MILK SALES

	1995-96 (litres)	1996-97 (litres)	% Change
August	1,678,679	1,433,262	-14.62%
September	1,683,158	1,548,721	-7.99%
October	1,842,932	1,724,730	-6.41%
November	1,728,421	1,848,858	6.97%
December	1,474,590	1,469,555	-0.34%
January	1,755,225	1,617,938	-7.82%
February	1,675,527	1,473,118	-12.08%
March	1,772,806	1,721,518	-2.89%
April	1,615,171	1,541,674	-4.55%
May	1,835,250	1,685,372	-8.17%
June	1,569,868	1,389,446	-11.49%
July	1,396,403	1,574,266	12.74%
Total	20,028,030	19,028,458	-4.99%

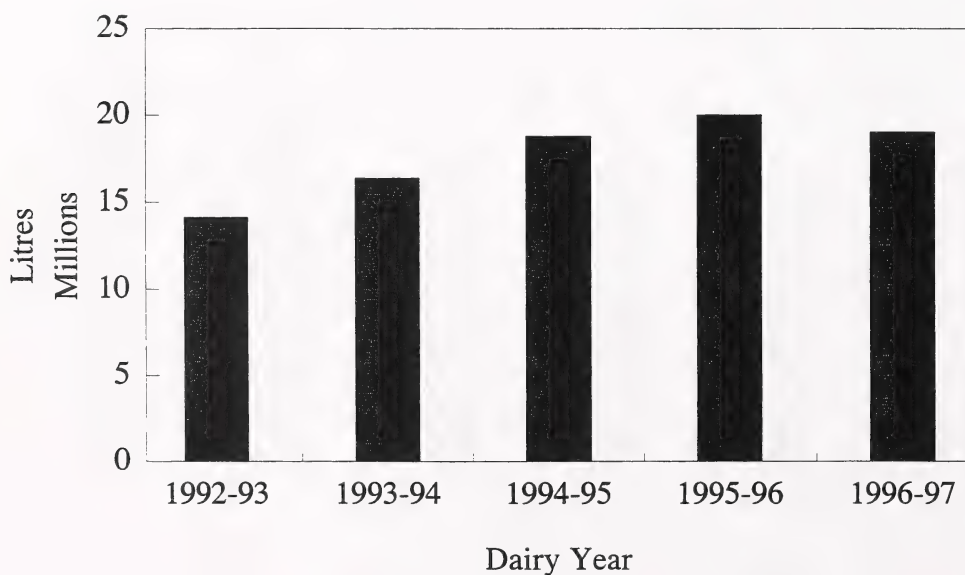


TABLE 9
BUTTERMILK SALES

	1995-96 (litres)	1996-97 (litres)	% Change
August	202,510	376,490	85.91%
September	195,953	321,377	64.01%
October	203,156	273,598	34.67%
November	231,823	267,876	15.55%
December	301,685	233,114	-22.73%
January	233,662	259,895	11.23%
February	238,326	237,984	-0.14%
March	260,171	263,454	1.26%
April	258,167	244,360	-5.35%
May	359,265	265,925	-25.98%
June	353,717	239,868	-32.19%
July	339,766	262,677	-22.69%
Total	3,178,201	3,246,618	2.15%

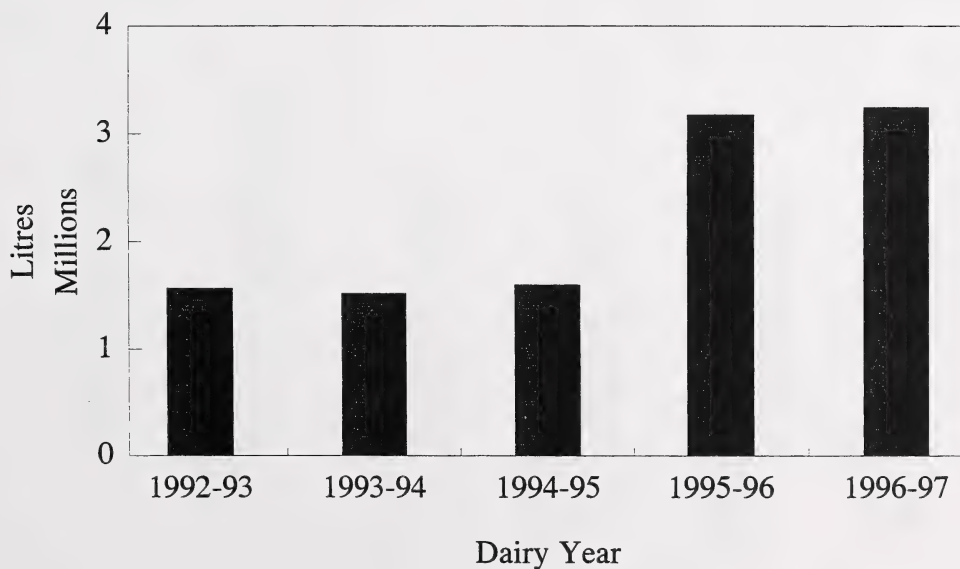


TABLE 10
EGGNOG SALES

	1995-96 (litres)	1996-97 (litres)	% Change
August	352	0	-100.00%
September	18,530	3,376	-81.78%
October	98,567	107,681	9.25%
November	320,184	599,403	87.21%
December	1,643,199	1,241,804	-24.43%
January	31,337	3,045	-90.28%
February	(181)	(5)	-97.24%
March	437	259	-40.73%
April	902	270	-70.07%
May	400	258	-35.50%
June	288	225	-21.88%
July	288	287	-0.35%
Total	2,114,303	1,956,603	-7.46%

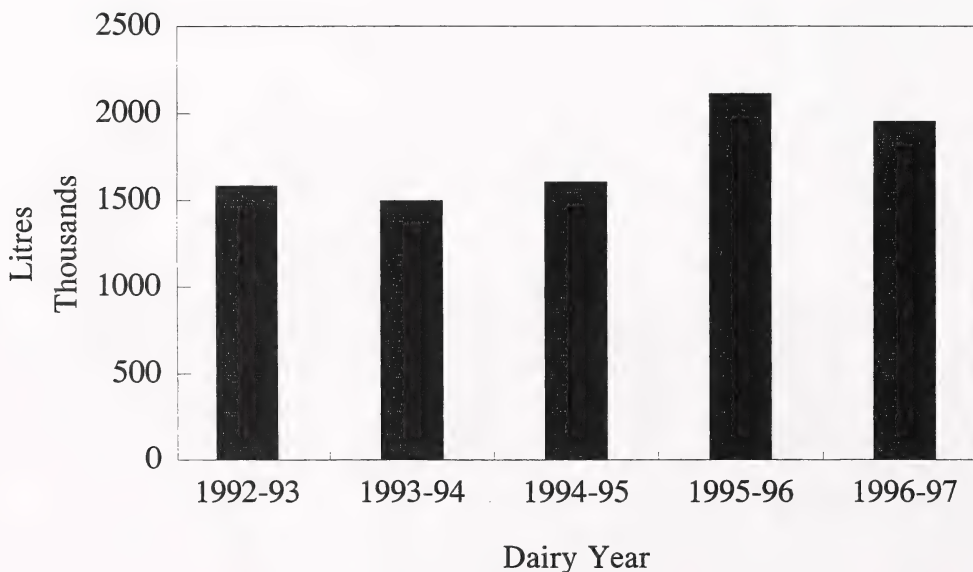


TABLE 11
FLUID CREAM SALES

	1995-96 (litres)	1996-97 (litres)	% Change
August	1,136,939	1,181,531	3.92%
September	998,186	1,178,678	18.08%
October	1,089,524	1,339,029	22.90%
November	1,004,848	1,155,976	15.04%
December	1,177,083	1,549,264	31.62%
January	960,496	1,148,438	19.57%
February	928,312	1,130,213	21.75%
March	971,434	1,314,794	35.35%
April	1,083,600	1,186,888	9.53%
May	1,258,690	1,300,526	3.32%
June	1,193,157	1,240,800	3.99%
July	1,191,849	1,320,527	10.80%
Total	12,994,118	15,046,664	15.80%

10% Cream	9,101,379	11,021,057	21.09%
18% Cream	178,364	315,083	76.65%
Whipping Cream	3,714,375	3,710,524	-0.10%
Total	12,994,118	15,046,664	

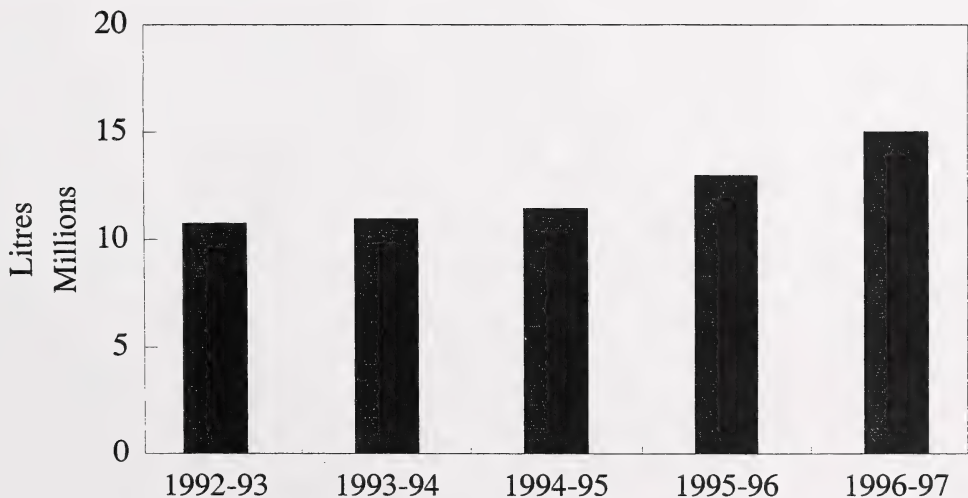


TABLE 12
MILK AND CREAM SALES BY CONTAINER SIZE
AUGUST 1, 1996 TO JULY 31, 1997

	Fluid Milk Sales		Fluid Cream Sales		Total Sales	
	(litres)	(%)	(litres)	(%)	(litres)	(%)
20 & 10 Litre	4,548,600	1.54%	631,170	4.19%	5,179,770	1.67%
4 Litre - Pouch	3,455,168	1.17%	0	0.00%	3,455,168	1.11%
4 Litre - Jug	139,437,232	47.22%	1,036	0.01%	139,438,268	44.93%
2 Litre - Pure Pak	94,491,658	32.00%	0	0.00%	94,491,658	30.45%
2 Litre - Jug	13,583,870	4.60%	0	0.00%	13,583,870	4.38%
1 Litre - Pure Pak	25,047,103	8.48%	5,196,839	34.54%	30,243,942	9.75%
1 Litre - Jug	3,157,782	1.07%	10,901	0.07%	3,168,683	1.02%
500 mL	5,922,047	2.01%	3,623,081	24.08%	9,545,128	3.08%
250 mL	5,038,835	1.71%	831,102	5.52%	5,869,937	1.89%
125 & 120 mL	224,399	0.08%	0	0.00%	224,399	0.07%
Portion Cup	364,451	0.12%	4,752,535	31.59%	5,116,986	1.65%
Total	295,271,145		15,046,664		310,317,809	

	Total Sales 1995-96 Dairy Year		Total Sales 1996-97 Dairy Year		Percentage Change
	(litres)	(%)	(litres)	(%)	
20 & 10 Litre	5,120,950	1.69%	5,179,770	1.67%	1.15%
4 Litre - Pouch	2,596,668	0.86%	3,455,168	1.11%	33.06%
4 Litre - Jug	127,366,196	42.10%	139,438,268	44.93%	9.48%
2 Litre - Pure Pak	99,484,304	32.88%	94,491,658	30.45%	-5.02%
2 Litre - Jug	13,300,096	4.40%	13,583,870	4.38%	2.13%
1 Litre - Pure Pak	30,226,587	9.99%	30,243,942	9.75%	0.06%
1 Litre - Jug	4,511,477	1.49%	3,168,683	1.02%	-29.76%
500 mL	9,763,504	3.23%	9,545,128	3.08%	-2.24%
250 mL	6,241,658	2.06%	5,869,937	1.89%	-5.96%
125 & 120 mL	216,219	0.07%	224,399	0.07%	3.78%
Portion Cup	3,714,167	1.23%	5,116,986	1.65%	37.77%
Total	302,541,826		310,317,809		2.57%

TABLE 13**PERCENTAGE OF SALES BY PRODUCT SIZE****AUGUST 1, 1996 TO JULY 31, 1997**

	20 & 10 Litre	4 Litre	2 Litre	1 Litre	500 mL	250, 125 & 120 mL	Portion Cup
Homogenized	0.72%	59.82%	32.15%	7.15%	0.12%	0.04%	0.00%
2%	2.54%	47.73%	39.50%	6.74%	1.70%	1.50%	0.29%
1%	0.33%	55.52%	38.07%	5.05%	0.39%	0.64%	0.00%
Skim	0.25%	47.16%	43.81%	8.03%	0.00%	0.74%	0.01%
Chocolate	3.65%	17.68%	8.72%	37.63%	18.28%	14.04%	0.00%
Buttermilk	1.99%	0.29%	23.60%	73.70%	0.42%	0.00%	0.00%
Eggnog	0.00%	0.00%	56.26%	43.74%	0.00%	0.00%	0.00%
10% Cream	3.76%	0.00%	0.00%	29.09%	21.37%	3.02%	42.76%
18% Cream	68.58%	0.00%	0.00%	0.00%	18.51%	0.00%	12.91%
Whipping Cream	0.00%	0.03%	0.00%	53.94%	32.59%	13.44%	0.00%

AUGUST 1, 1995 TO JULY 31, 1996

	20 & 10 Litre	4 Litre	2 Litre	1 Litre	500 mL	250, 125 & 120 mL	Portion Cup
Homogenized	0.94%	54.24%	36.94%	7.71%	0.12%	0.05%	0.00%
2%	2.56%	44.92%	42.57%	6.45%	1.65%	1.59%	0.26%
1%	0.35%	53.09%	40.24%	5.28%	0.42%	0.62%	0.00%
Skim	0.31%	43.16%	47.12%	8.59%	0.00%	0.82%	0.00%
Chocolate	3.40%	14.36%	6.09%	42.93%	18.64%	14.58%	0.00%
Buttermilk	2.33%	0.00%	12.17%	85.23%	0.26%	0.01%	0.00%
Eggnog	0.00%	1.22%	44.18%	54.60%	0.00%	0.00%	0.00%
10% Cream	2.88%	0.00%	0.00%	30.55%	26.32%	3.40%	36.85%
18% Cream	86.74%	0.00%	0.00%	1.14%	0.00%	0.00%	12.12%
Whipping Cream	0.00%	0.00%	0.00%	53.14%	32.83%	14.03%	0.00%

TABLE 14

PRODUCT SHARE OF MILK AND CREAM SALES

	1995-96 Dairy Year		1996-97 Dairy Year		Percentage Change
	Litres	% of Total	Litres	% of Total	
Homogenized	40,471,147	13.38%	42,544,323	13.71%	5.12%
2%	126,834,037	41.92%	124,627,922	40.16%	-1.74%
1%	63,573,709	21.01%	67,269,230	21.68%	5.81%
Skim	33,348,281	11.02%	36,597,991	11.79%	9.74%
Chocolate	20,028,030	6.62%	19,028,458	6.13%	-4.99%
Buttermilk	3,178,201	1.05%	3,246,618	1.05%	2.15%
Eggnog	2,114,303	0.70%	1,956,603	0.63%	-7.46%
Sub Total	289,547,708	95.71%	295,271,145	95.15%	1.98%
Cream	12,994,118	4.29%	15,046,664	4.85%	15.80%
Total	302,541,826	100.00%	310,317,809	100.00%	2.57%

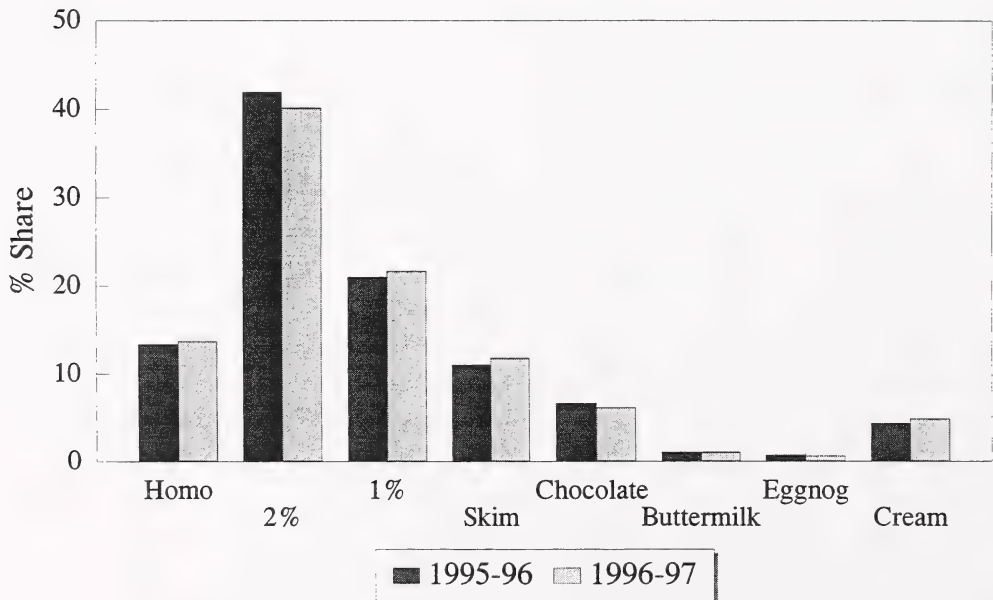


TABLE 15

CLASS 1 UTILIZATION OF QUOTA MILK

	1995-96 Dairy Year			1996-97 Dairy Year		
	Class I Utilization (litres)	Monthly Utilization (%)	Year-To- Date (%)	Class I Utilization (litres)	Monthly Utilization (%)	Year-To- Date (%)
August	23,280,920	77.29	77.29	23,338,089	77.40	77.40
September	23,757,138	81.47	79.35	22,847,553	78.33	77.86
October	24,783,232	82.22	80.32	25,981,713	86.39	80.73
November	23,710,752	81.65	80.64	25,513,249	88.15	82.54
December	24,103,921	80.35	80.58	25,356,264	84.61	82.96
January	25,168,846	83.54	81.08	25,859,013	84.81	83.28
February	23,593,316	83.68	81.44	25,517,544	93.71	84.66
March	25,011,488	82.92	81.63	27,376,550	89.63	85.30
April	23,447,491	80.31	81.48	26,077,754	88.08	85.61
May	24,032,659	79.60	81.29	26,988,931	88.30	85.88
June	23,069,077	78.92	81.08	25,268,471	85.15	85.82
July	22,288,275	73.84	80.46	25,835,681	84.32	85.69
Total	286,247,115			305,960,812		

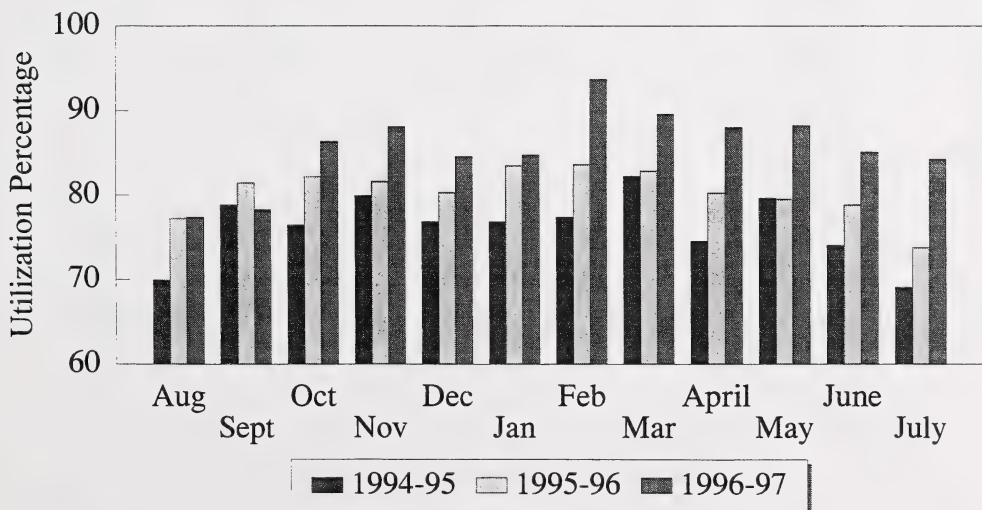


TABLE 16
MILK UTILIZATION BY CLASS

Class*		1994-95 Dairy Year		1995-96 Dairy Year		1996-97 Dairy Year	
		('000 litres)	(%)	('000 litres)	(%)	('000 litres)	(%)
I	1	270,747	47.36	286,247	49.28	309,297	51.60
II	2	50,271	8.79	30,830	5.31	29,079	4.85
IIIA	3a	38,421	6.72	47,199	8.13	52,824	8.81
IIIB	3b	47,536	8.32	46,843	8.06	51,332	8.56
IIIC	4a/4b	164,646	28.80	122,387	21.07	57,702	9.63
	4c/4d	n/a	0.00	9,072	1.56	(3,799)	-0.63
	5	n/a	0.00	38,324	6.60	103,032	17.19
Total		571,621		580,902		599,467	

* Class 1-5 harmonized classification system was implemented August 1996. Cottage cheese was re-classified from class II to class 3a, inventory and plant losses are now reported in class 4 instead of in classes II - IIIC (data was not adjusted for 1994-95 to reflect this change for comparison purposes).

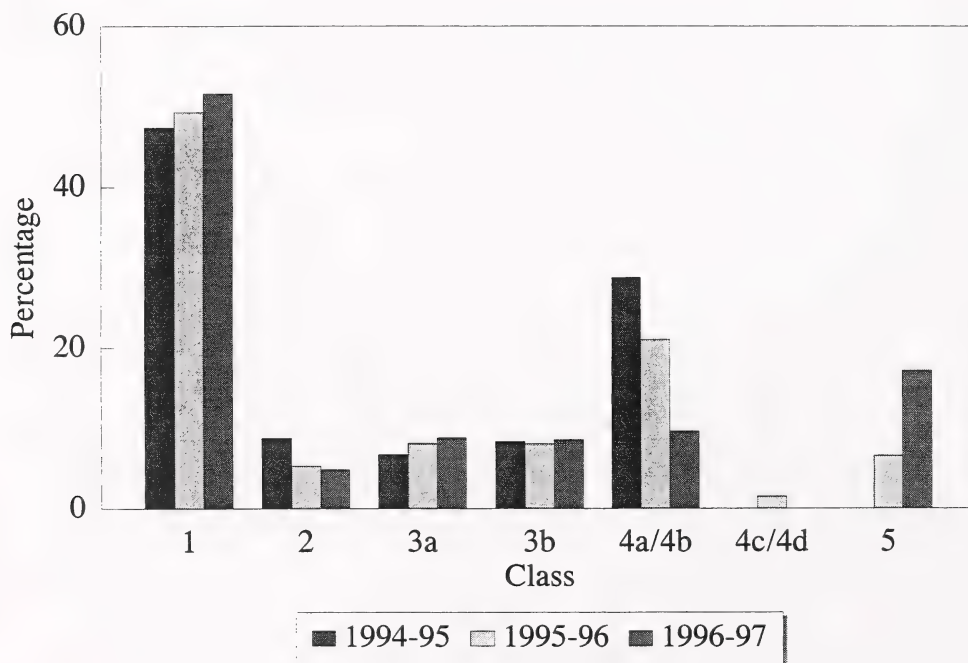


TABLE 17

CLASS 5 PRODUCTION

1996-97	Class 5a (litres)	Class 5b (litres)	Class 5c (litres)	Class 5d (litres)	Class 5e (litres)	Total (litres)
August	43,447	57,679	56,749	9,503,884	0	9,661,759
September	168,726	309,398	30,828	4,547,603	0	5,056,555
October	114,449	149,807	86,567	5,868,844	0	6,219,667
November	258,392	37,756	48,220	4,259,518	0	4,603,886
December	291,889	210,142	4,944	2,008,034	0	2,515,009
January	237,915	122,700	480	8,179,819	0	8,540,914
February	191,793	405,821	1,388	8,176,131	690,597	9,465,730
March	206,573	88,790	31,193	7,513,690	1,137,230	8,977,476
April	146,411	123,690	58,492	5,898,673	127,917	6,355,183
May	89,414	236,042	17,546	9,393,379	4,715,860	14,452,241
June	117,914	264,874	29,377	6,783,234	1,708,330	8,903,729
July	63,463	87,328	39,303	11,267,830	4,938,039	16,395,963
Total	1,930,386	2,094,027	405,087	83,400,639	13,317,973	101,148,112
% of Total	1.91%	2.07%	0.40%	82.45%	13.17%	



TABLE 18

SPECIAL CLASSES POOLING SUMMARY

1996-97	Total Alta. Production (litres)	Total Class 5 Production (litres)	Alberta's Class 5 %	Contribution %	Payment To (From) Pool (\$)
August	51,032,668	9,661,759	19.6589	48.0825	60,445
September	47,738,910	5,056,555	10.9488	37.6049	248,204
October	47,623,240	6,219,667	13.5107	39.8785	382,678
November	45,750,870	4,603,886	10.6355	18.3193	273,520
December	48,781,884	2,515,009	5.3128	23.7430	548,628
January	50,084,923	8,540,914	17.6554	49.0661	481,953
February	46,121,446	9,465,730	21.2294	44.4648	(106,705)
March	51,683,993	8,977,476	17.8700	17.0211	216,402
April	50,845,411	6,355,183	12.8516	21.5488	959,188
May	53,797,907	14,452,241	27.7920	20.8871	(1,908,681)
June	52,502,935	8,903,729	17.2757	15.8062	(138,851)
July	53,503,140	16,395,963	31.2501	21.7628	(416,860)
Total	599,467,327	101,148,112			599,921

Cash Contribution to the Special Classes Pool

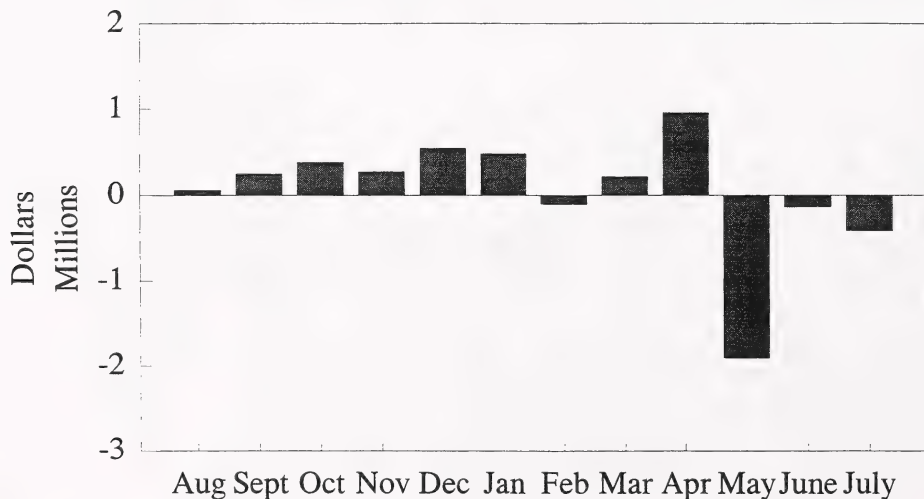


TABLE 19

MILK AND CREAM PRODUCERS AND PRODUCTION

	1994-95 Dairy Year	1995-96 Dairy Year	1996-97 Dairy Year	% Change from 1995-96
Number of Milk Producers	1,162	1,105	1,058	-4.25%
Number of Cream Producers	65	60	51	-15.00%
Milk Production (litres)	571,731,422	586,573,726	601,398,590	2.53%
Cream Production (kilograms)	53,874	40,218	33,569	-16.53%
Average Daily Shipment per Milk Producer (litres)	1,348	1,454	1,557	7.08%

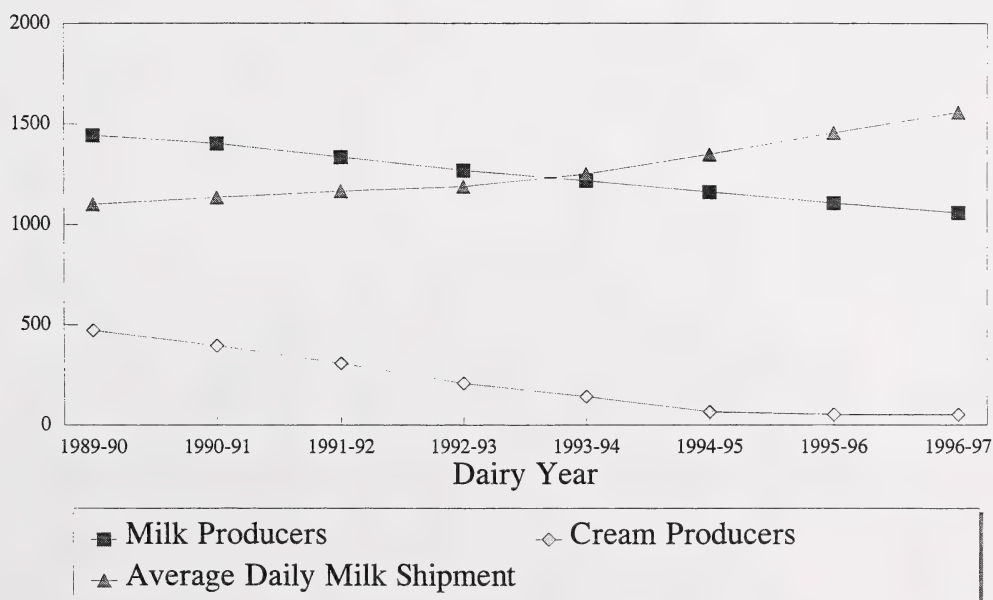


TABLE 20
PROVINCIAL AVERAGE BUTTERFAT TESTS

	1993-94	1994-95	1995-96	1996-97
August	3.550109	3.500210	3.607874	3.4960
September	3.636244	3.615493	3.667720	3.6334
October	3.745290	3.777028	3.774015	3.7790
November	3.811019	3.808929	3.837598	3.8173
December	3.747581	3.815276	3.837436	3.8206
January	3.732291	3.762934	3.738436	3.7443
February	3.714062	3.697544	3.736755	3.6803
March	3.699769	3.695269	3.710154	3.6580
April	3.620874	3.654148	3.680550	3.6349
May	3.578195	3.635437	3.635459	3.5765
June	3.511415	3.514731	3.545062	3.4690
July	3.493449	3.521198	3.508971	3.4663
Weighted Average			3.6863	3.6432

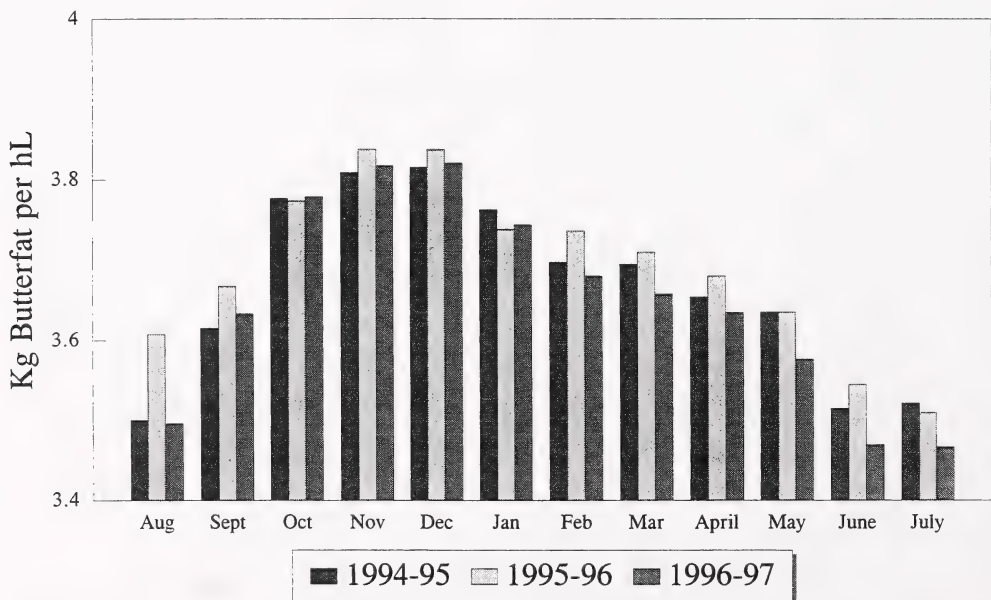


TABLE 21

UNUSED MARKET SHARE QUOTA

QUOTA EXCHANGE

	1995-96		1996-97	
	Clearing Price (\$/kg)	Volume Sold (kg)	Clearing Price (\$/kg)	Volume Sold (kg)
August	(1)		(1)	
September	26.00	4,433	25.00	1,561
October	25.00	5,190	26.00	2,071
November	26.00	6,431	27.00	4,900
December	27.00	4,264	27.00	1,162
January	29.00	2,594	28.00	5,096
February	30.00	7,411	29.00	3,411
March	29.00	5,676	30.00	1,000
April	25.00	2,000	31.00	3,472
May	24.50	6,848	31.00	1,185
June	25.00	2,340	31.00	4,244
July	(1)		(1)	
Weighted Average	\$26.82		\$28.61	
Total Sold		47,187		28,102

Notes: (1) No exchange was held for unused MSQ.

TOTAL UNUSED MSQ TRANSFERS *

1996-97	Highest Price (\$/kg)	Lowest Price (\$/kg)	Weighted Average (\$/kg)	Volume Transferred (kg)
August	28.00	22.00	24.00	98,852
September	29.00	23.00	25.00	76,176
October	29.00	25.00	27.00	86,227
November	32.00	20.00	27.00	47,774
December	28.00	25.00	27.00	74,429
January	28.00	25.00	27.00	54,904
February	30.00	25.00	27.00	49,212
March	31.25	26.00	28.00	71,893
April	34.00	20.00	31.00	65,282
May	36.00	28.00	32.00	25,608
June	36.00	25.00	32.00	35,875
July	40.00	26.00	32.00	31,540
Weighted Average			\$27.49	
Total Transferred				717,772

* includes private transfers and quota exchange sales

TABLE 22
USED MARKET SHARE QUOTA

QUOTA EXCHANGE

	1995-96		1996-97	
	Clearing Price (\$/kg)	Volume Sold (kg)	Clearing Price (\$/kg)	Volume Sold (kg)
August	(1)		(1)	
September	(2)		(2)	
October	(2)		(2)	
November	(2)		(2)	
December	(2)		(2)	
January	(2)		(2)	
February	24.00	439	26.00	572
March	23.00	2,801	(2)	
April	23.00	4,927	(2)	
May	24.00	2,591	(2)	
June	24.00	1,939	26.00	500
July	(1)		(1)	
Weighted Average	\$23.39		\$26.00	
Total Sold		12,697		1,072

Notes: (1) No used MSQ exchange was he

(2) Unsuccessful exchange.

TOTAL USED MSQ TRANSFERS*

1996-97	Highest Price (\$/kg)	Lowest Price (\$/kg)	Weighted Average (\$/kg)	Volume Transferred (kg)
August	0.00	0.00	0.00	0
September	29.00	23.00	25.00	7,228
October	29.00	20.00	26.00	12,452
November	32.00	20.00	25.00	14,257
December	26.50	22.00	24.00	27,660
January	28.00	23.00	26.00	16,704
February	25.00	20.00	23.00	28,483
March	30.00	20.00	27.00	68,816
April	34.00	20.00	27.00	56,115
May	28.00	25.00	27.00	68,630
June	30.00	25.00	27.00	64,282
July	33.00	26.00	28.00	67,644
Weighted Average			\$26.60	
Total Transferred				432,271

* includes private transfers and quota exchange sales

TABLE 23
FLUID QUOTA

QUOTA EXCHANGE

	1995-96		1996-97	
	Clearing Price (\$/litre)	Volume Sold (litres)	Clearing Price (\$/litre)	Volume Sold (litres)
August	300.00	25	(1)	
September	(1)		350.00	260
October	300.00	350	(1)	
November	300.00	140	400.00	185
December	300.00	100	(1)	
January	(1)		(1)	
February	320.00	510	385.00	50
March	320.00	385	450.00	200
April	(1)		(1)	
May	320.00	50	(1)	
June	350.00	50	450.00	205
July	(1)		(1)	
Weighted Average	\$313.29		\$407.22	
Total Sold		1,610		900

Notes: (1) Unsuccessful exchange.

TOTAL FLUID QUOTA TRANSFERS *

1996-97	Highest Price (\$/litre)	Lowest Price (\$/litre)	Weighted Average (\$/litre)	Volume Transferred (litres)
August	380.00	300.00	342.00	9,285
September	370.00	320.00	338.00	6,970
October	410.00	350.00	368.00	6,715
November	405.00	300.00	371.00	8,210
December	400.00	333.00	386.00	6,640
January	400.00	360.00	385.00	7,370
February	425.00	380.00	388.00	3,745
March	450.00	330.00	414.00	13,735
April	452.50	350.00	426.00	9,955
May	460.00	400.00	433.00	5,850
June	460.00	420.00	440.00	8,915
July	500.00	380.00	454.00	5,995
Weighted Average			\$395.21	
Total				93,385

* includes private transfers and quota exchange

TABLE 24(a)
CLASS 1 MILK PRICES

	Class 1a		Class 1b		Class 1c		Class 1d	
1996-97	Skim (\$/hL)	Butterfat (\$/kg)	Skim (\$/hL)	Butterfat (\$/kg)	Skim (\$/hL)	Butterfat (\$/kg)	Skim (\$/hL)	Butterfat (\$/kg)
August	\$64.79/hL		\$64.79/hL		\$64.79/hL		\$48.62/hL	
September	\$64.79/hL		\$64.79/hL		\$64.79/hL		\$50.78/hL	
October	\$64.79/hL		\$64.79/hL		\$64.79/hL		\$50.78/hL	
November	45.71	5.30	45.71	5.30	45.71	5.30	29.54	5.30
December	45.71	5.30	45.71	5.30	45.71	5.30	29.54	5.30
January	45.71	5.30	45.71	5.30	45.71	5.30	29.54	5.30
February	45.82	5.30	45.82	5.30	45.82	5.30	31.81	5.30
March	45.71	5.30	45.71	5.30	45.71	5.30	31.70	5.30
April	45.71	5.30	45.71	5.30	45.71	5.30	31.70	5.30
May	45.71	5.30	45.71	5.30	45.71	5.30	31.70	5.30
June	45.71	5.30	45.71	5.30	45.71	5.30	31.70	5.30
July	46.22	5.30	46.22	5.30	46.22	5.30	31.70	5.30

CLASS 2 MILK PRICES

[illegible]

CLASS 3 MILK PRICES

[illegible]

CLASS 4 MILK PRICES

[illegible]

TABLE 24(e)

CLASS 5 PRICES

	Aug. \$/kg	Sept. \$/kg	Oct. \$/kg	Nov. \$/kg	Dec. \$/kg	Jan. \$/kg	Feb. \$/kg	Mar. \$/kg	Apr. \$/kg	May \$/kg	June \$/kg	July \$/kg
Class 5a												
Butterfat	4.2023	4.6648	4.8557	4.9768	4.2732	2.4567	2.4567	2.9069	3.4238	3.6517	3.1460	2.8812
Protein	7.6061	7.8408	8.0277	8.2286	7.6615	7.1797	7.1797	7.0073	7.0106	6.9623	6.7325	6.2289
Other Solids	0.5358	0.5739	0.5739	0.5739	0.5739	0.5739	0.5739	0.5739	0.5739	0.5739	0.5739	0.5739
Class 5b												
Butterfat	4.5240	5.0996	5.0996	5.0996	4.4931	2.5656	2.5652	2.8112	3.3992	3.7264	3.3084	3.0873
Protein	3.3447	3.4265	3.4265	3.4265	3.2469	3.0476	2.9790	2.7852	2.8528	2.9054	2.8945	2.7484
Other Solids	3.3447	3.4265	3.4265	3.4265	3.2469	3.0476	2.9790	2.7852	2.8528	2.9054	2.8945	2.7484
Class 5c												
Butterfat	2.5947	2.5947	2.5947	2.5947	2.5947	2.5947	2.6360	2.6360	2.6360	2.6360	2.6360	2.6360
Protein	2.5501	2.5501	2.5501	2.5501	2.5501	2.5501	2.5908	2.5908	2.5908	2.5908	2.5908	2.5908
Other Solids	2.5501	2.5501	2.5501	2.5501	2.5501	2.5501	2.5908	2.5908	2.5908	2.5908	2.5908	2.5908
Class 5d (weighted averages as prices are set on a contract by contract basis)												
Butterfat	2.1286	2.2759	2.0367	2.1826	2.2994	2.3614	2.0188	2.0180	1.7929	1.7545	1.7787	1.7830
Protein	2.1284	2.0886	2.4017	1.9892	2.0339	2.0269	2.0180	2.0180	1.7941	1.8552	1.7785	1.7830
Other Solids	2.1284	2.0886	1.8122	1.9871	2.0123	2.0270	2.0180	2.0180	1.7941	1.7563	1.7785	1.7829
Class 5e												
Butterfat	2.1100	2.0578	1.8361	1.8361	1.8361	1.7362	1.7362	1.6195	1.5286	1.5860	1.5860	1.5773
Protein	2.1100	2.0578	2.4728	2.4728	2.4728	2.0485	2.0485	2.1830	2.0345	1.6973	1.6973	1.7860
Other Solids	2.1100	2.0578	2.0062	2.0062	2.0062	2.0493	2.0493	2.2012	2.0371	1.7699	1.7699	1.7881

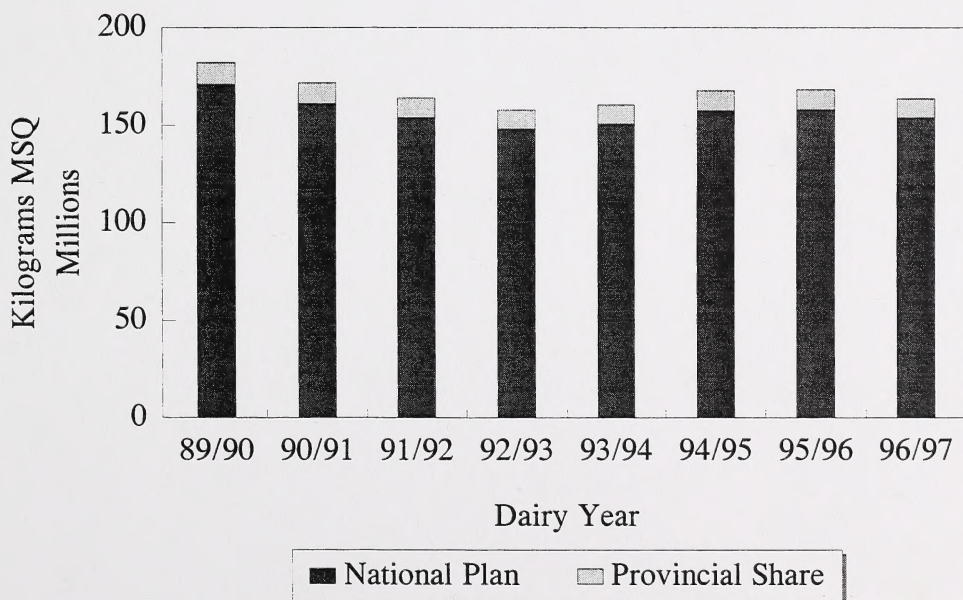
TABLE 25
MILK CLASSIFICATION

Class 1a	Milk used for sales of 3.25% milk, 2% milk, 1% milk, and skim milk
Class 1b	Milk used for sales of liquid cream
Class 1c	Milk used for sales of specialty milks including chocolate milk, buttermilk, eggnog, acidophilus and flavoured drinks
Class 1d	Milk used for class 1a, 1b, and 1c products marketed in the Yukon, Northwest Territories and off-shore
Class 2	Milk used to manufacture sour cream, yogurt, cultured products, ice cream frozen yogurt, soup bases, puddings, whipped milk, or infant formulas
Class 3a	Milk used to manufacture specialty cheeses as defined by the Dairy Board including cottage cheese and fresh curd
Class 3b	Milk used to manufacture cheddar cheese, stirred curd, creamy cheese bases or cheese mixes
Class 4a	Milk used for butter, milk powder, caseinate, butteroil, and condensed milk used as an ingredient in the food industry
Class 4b	Milk used for evaporated milk and condensed milk for retail sale
Class 4c	Milk used to manufacture products new to the Alberta market
Class 4d	Milk used for processed animal feed, new unclassified products, or milk involved in inventory and plant losses
Class 5a	Milk used for further processing of cheese products under Special Class permit
Class 5b	Milk used for further processing of non- cheese products under Special Class permit
Class 5c	Milk used for confectionery products under Special Class permit
Class 5d	Milk used for processing into products not included in Class 5a, 5b or 5c
Class 5e	Surplus removal by the Canadian Dairy Commission

TABLE 26

PROVINCIAL SHARE OF MARKET SHARE QUOTA

	Provincial Share (kilograms)	National Plan (kilograms)	Provincial Share of National Plan (%)	Change in Provincial Share (%)
1989-90	11,353,000	170,790,980	6.65%	
1990-91	10,690,348	160,990,614	6.64%	-5.84%
1991-92	10,081,858	153,927,205	6.55%	-5.69%
1992-93	9,748,328	148,100,959	6.58%	-3.31%
1993-94	9,772,360	150,693,449	6.48%	0.25%
1994-95	10,263,598	157,406,741	6.52%	5.03%
1995-96	10,302,647	157,942,237	6.52%	0.38%
1996-97	9,840,439	153,898,747	6.39%	-4.49%



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